

**ROBERT S. KALLEN**  
1870 N. Larrabee Street  
Chicago, Illinois 60614  
(312) 944-1421  
E-mail: Kalrow@aol.com

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## **EMPLOYMENT**

### **Founder, RSK Strategies, LLC, Chicago, IL (1996-Present)**

Supply capital and expertise to small companies by advising them in operations, finance, personnel, markets or strategic planning. Consult to government agencies and economic development groups that assist small businesses by developing programs to facilitate market access and growth. Areas of concentration: the organic and natural food industry; the education market, emphasizing teacher training to increase classroom productivity and effectiveness; aquaculture, agriculture and art as they relate to cultural and environmental preservation. Directed a number of economic and market analyses including: small-scale shellfish culture projects in the Chesapeake Bay and Long Island, NY; desert agricultural production and marketing on the Hopi Reservation in Arizona; and integrated desert aquaculture and agriculture in the U.S. Southwest.

### **Fellow, Rockefeller Foundation Next Generation Leadership, New York, NY (2002-03)**

One of twenty-four recipients selected nationally to work on innovative approaches to enhance democracy.

### **Adjunct Professor, DePaul University, Chicago, IL (1999-Present)**

Teach both Law and Economics and Antitrust at the College of Law, and Managerial Economics at the Graduate School of Business. Have taught courses in Research Methods and Economics at the School for New Learning and in DePaul's degree program at the International Bank of Asia in Hong Kong.

### **Adjunct Professor, Lake Forest Graduate School of Management, Chicago, IL (1999-Present)**

Teach courses in Economics and Operations Management. Redesigned with one other faculty member the curriculum for the required economic survey course. Awarded the Distinguished Faculty Award voted by the graduating class in 2002.

### **Adjunct Professor, Roosevelt University, Economics Department, Chicago, IL (1984-99)**

Taught over 70 classes in Economics and Business Law to graduate and undergraduate business students. Recipient of the Distinguished Lecturer of Economics Award in 1998.

### **Attorney/Economist, Environmental Law and Policy Center, Chicago, IL (1993-96)**

Directed development and implementation of the Midwest High-Speed Rail project and the Chicago Recycled Paper Coalition. Developed strategic work plans; coordinated research and analysis; interacted with environmental, business and governmental leaders; and directed coalition-building and advocacy efforts.

### **Vice President of Operations/General Counsel, Bake-Line Products, Inc., Des Plaines, IL (1984-93)**

Directed day-to-day operations and legal matters of a closely held, private label cookie manufacturing company with national distribution, 900 employees and annual sales of over \$100 million. Responsibilities included: monitoring all legal matters in the areas of contracts, product liability, labor and employment law; supervising production; creating economic models to forecast corporate profitability, efficiencies and production capabilities; reviewing audits; and formulating and implementing short and long-term business strategies and policies.